



***...engineering skills coupled with first class man-management leads to a “massive difference”.***

**Hutchinson Interim Engineering Case Study**

**Client:** Coca Cola Enterprises  
**Assignment:** Engineering Manager/ Special Project Manager  
**Interim Manager:** John Driver

***Clients do not get much bigger than Coca Cola. We knew that our reputation was on the line when the call came.***

***The Background***

Opened in 1976 and with nine production lines, Milton Keynes is the second largest Coca-Cola Enterprises site in Britain. It produces over a third of all canned Coca-Cola products made in Britain and is also a dedicated Capri-Sun production site. Milton Keynes produces 330ml loose cans, 6 packs, 12 packs and ‘bag in box’ products that ensure customers like McDonalds can be supplied effectively.

***The Initial Task***

A restructure on site meant that there was initially a need for an Interim Engineering manager to ensure that the 42 strong Engineering Team continued in the right direction until a permanent replacement could be found.

***The Solution***

With over twenty five years engineering experience at the highest level in some of the most prestigious FMCG companies in the UK, John Driver was a natural first choice for this assignment. He had already demonstrated his capabilities to us in a previous Hutchinson engineering project at Tetley UK and we were confident he would deliver. We were not alone. Speaking after the assignment, the European VP of Coca Cola, Richard Davies stated:

*“when I met him, albeit briefly at the interview, my gut feel told me he could make a **massive difference**”*

Make a massive difference he did. By a process of Team engagement coupled with Line Utilisation Improvements, John’s input led to an overall 15% average improvement in line utilisation inside of 6 months. Every previous output record was broken in the Capri-Sun department. After 9 months John handed the function over in a positive and continuously improving condition to newly recruited permanent Engineering Manager.

***The Continuation***

*“Keep on doing what you are doing....it’s working”* Steve Thorpe, GM, Milton Keynes.

After the initial task was completed, John was twice asked to stay on at Milton Keynes to focus on continuation of team engagement initiatives across the site and across functions. During this final phase he worked on a number of successful projects including a turnaround of the BIB department following a change in marketing requirements. Here again John was able to deliver all the required objectives and enable record breaking performance.

Hutchinson Consultancy are one of the leading providers of interim managers to the food industry and part of a group that has recruited for 74 out of the top 100 food companies in the UK (Its Food 2008). In 2010 Hutchinson were runners up in an independent poll of over fifty national interim management providers to ascertain "best service" (InterimJobsNet). Six years on, our first customer still uses us.

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